



Title: Point of Care Testing in General Practice: A Business Case

Date: Thursday 6th February 2020

Time: 12.30 pm – 1.30 pm (Australian Central Daylight Time)

Location: Online – webinar

Registration: Online only: <https://www.surveymonkey.com/r/PoCTBCASE>

Presenters: Danny Haydon & Ryan Buiatti - Brentnalls | Health

Danny Haydon has been a business consultant to the medical and allied health industry since 2008, Advising on all areas of Practice Management. He is Principal of the Health Division at Brentnalls SA.

Ryan Buiatti is a young and upcoming accounting talent, commencing his career at Brentnalls SA in 2017. Ryan assisted Danny with the recently launched '*Point of Care Testing in General Practice: Business Case Report*' and was instrumental in creating the PoCT Analysis tool.

Course Content:

- Integration of the Quadruple Aim and how it needs to be considered when implementing PoCT. In depth analysis of financial data from numerous practices to gain insight on how PoCT is being run currently through Health Care Homes (HCH).
 - Looking at the variable costs & fixed costs to a practice when completing PoCT; some of which may not have previously been considered.
- Discussion of key qualitative factors that need to be considered with Point of Care Testing (PoCT):
 - Costs in General Practice
 - Economies of Scale
 - Efficient Access to Care
- Discussion around the benefits and efficiencies within PoCT:
 - Patient Benefits
 - Public Health Benefit
 - Other efficiencies with PoCT
- Recommended funding models to enable PoCT to be sustainable in practices. Discussion around these models and how they would practically work if they were funded.
- Overview of supplementary PoCT Analysis Tool (PoCTAT) that was created so that practices could use this to test the viability of PoCT in their own practice using real data.

This webinar, based on the recently launched '*Point of Care Testing in General Practice: Business Case Report*' and supporting '*Point of Care Testing Analysis Tool (PoCTAT)*', will provide a practical look at embedding PoCT in everyday practice, covering all aspect from quality control and consumable costs to staff time. A digital copy of the report and the Analysis Tool can be downloaded from the APPN site at: <https://www.appn.net.au/financial-models.aspx>

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